



SUCCESS INSIGHTS

Leverage your DISC for success!

1-hour personal debriefing session

Originally created by Dr. William Marston at Columbia University, **DISC** is a behavioral model that helps people understand “how they do things” based on their behavior style tendencies. Using the results from your on-line **DISC** assessment, **Adrienne Heard** will lead you through a debriefing session during which you will identify your unique behavior blend and **how** to maximize your strengths to achieve your goals.

Development topics:

- General Characteristics
- Value to the Organization
- Communication Checklist
- Ideal Environment
- Perceptions
- Personal Behavior Descriptors
- Natural & Adapted Style
- Keys to Motivating
- Keys to Managing
- Areas for Improvement
- Action Plan
- Behavioral Hierarchy

\$228.70 FEE includes on-line assessment, debriefing guidebook and 1-hour individual session on using the assessment and guidebook.

Assessment instructions and passwords will be sent to the email address used for registration. Debriefing session (date, time and location) will be scheduled with you after your results are received.

Register online at www.heardmgt.com using any major credit card, or mail payment to: Adrienne Heard, PO Box 26384, Trotwood, OH 45426. Contact Adrienne Heard at (937) 837-5273 or alheard@heardmgt.com for additional information.

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Register by mail: DISC Debriefing \$228.70

NAME _____

PHONE _____ EMAIL _____

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